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August 9, 2010

Hap Cameron
VP & Director of Marine Ops
S.E. Cline Construction, Inc.
PO Box 354425
Palm Coast, Florida 32135

Dear Mr. Cameron:

I understand that S.E. Cline Construction, Inc. is currently in a City of Jacksonville procurement process, please use this letter of reference as appropriate.

Recently, S.E. Cline completed the Collier Creek Canal Stormwater Retrofit Project. This project was the largest public works project completed by the City of Sebastian. It aimed to redevelop more than 1 mile of the City's primary stormwater treatment facilities by dredging the canal bottom and rebuilding the "sea walls" through a densely populated residential neighborhood. This project was ultimately viewed as a great success by the City Council and residents. At the end of the project, the City repaired a nearly 40 year old decaying retaining system and improved stormwater quality being released into the Sebastian River System.

During the project Cline Construction proved their expertise in the three primary areas of project management; those being Engineering, Construction and Project Administration. First, when the City moved to re-bid this project as a design/build, Cline quickly value engineered a complete project redesign and provided the means and methods for implementing a difficult project. Next, Cline assembled a construction team that successfully completed the project, ahead of schedule and under budget. To Cline's credit, a team atmosphere was developed between the Contractor and the City that completed this project among 150 residents located immediately along the canal, without a single complaint of significance. Third, Cline's administrative staff easily provided for a purchasing & material management program that significantly saved the City sales tax expenses. Cline's administrative staff managed the billing, change orders and progress reports easily, accurately and non-confrontationally. It should also be noted, that additional savings were realized, by Cline's willingness to work with City staff during unscheduled and scheduled quality/control inspections. This process allowed the City to monitor the project to ensure that specific construction standards were met.

From the contract award to the final close-out, the responsiveness of S.E. Cline Construction kept the City involved, informed and comfortable with the project status. Simply stated, Cline's approach provided a quality project while avoiding many potential problems. In my time as a project manager, the S.E. Cline experience has been one of the best. As such, the City of Sebastian would gladly work with S. E. Cline Construction on future design/build projects and highly recommends S.E. Cline Construction.

Respectfully,

A handwritten signature in blue ink, appearing to read "Ak Minner", is written over the typed name.

Ak Minner
City Manager